



# The Town of Port Hawkesbury

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Attn Michael Edelstein

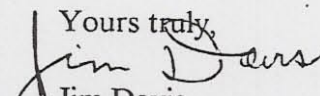
Dear Mr Edelstein

Re SeaQuest

The Town of Port Hawkesbury started using 'SeaQuest' in June of 2003. We were having corrosion control problems in different areas of the Town and had been using a poly phosphate blend which was quite expensive to use and the effectiveness was questionable.

To test the effectiveness of the new product , 'SeaQuest' the treatment plant operator sent a sample of distribution water to the local water quality lab to test for iron the day before we started using 'SeaQuest'. We wanted to measure the amount of iron corrosion in distribution after using the 'old' poly phosphate. The sample was returned with a reading of point seven(.7). Our iron reading leaving our water treatment plant is point one (.1). After using Seaquest for only one week, the operator sent a distribution sample to the lab. We were wide eyed when the distribution water sample iron content came back at point one(.1). Seaquest reduced the iron corrosion in our pipes. This is 'finger print' evidence of the effectiveness of your product.

Thank you for starting to make your product available in Nova Scotia.

Yours truly,  
  
Jim Davis  
Director of Finance