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*Aqua/KWS, Inc.*

*The Aqua Corporation*  
KENTUCKY WATER SERVICE COMPANY, INC.

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Home Office

1081 Dove Run Road  
Suite 202  
Lexington, KY 40502  
Ph (606) 268-1916  
Fax (606) 268-4850

Branch Offices

100 E. Jackson Street  
P.O. Box 178  
Clinton, KY 42031  
Ph (502) 653-3621  
Fax (502) 653-4722

2103 Cumberland Avenue  
P.O. Box 818  
Middlesboro, KY 40965  
Ph (606) 248-5730  
Fax (606) 248-5730

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December 14, 1999

Reply to Lexington office

Mr. Michael Edelstein,  
National Projects Manager  
Aqua Smart, Inc.  
4445 Commerce Dr. S. W. Suite A-4  
Atlanta, GA 30336

Dear Michael:

After review of our Middlesboro operations, this letter is to advise you that your material, "Sea-Quest" is working better than we thought it would! Our normal operation is to flush the distribution system two (2) time per year. Because the major part of the system is composed of wrought iron and unlined cast iron. These materials present problems with red water complaints each spring and fall as the water temperature changes. We get about fifty (50) complaints during this time. Since we changed to "Sea-Quest" we have received only one (1) complaint! At Christmas time this is a real HO, HO !!!!

As you know we started feed "Sea-Quest" last January 1999, in April we flushed the distribution system. We flushed out major corrosion deposits, like we have never seen before. After flushing we received one complaint, in the past we always got plenty. In October 1999 we flushed again. Not as much corrosion materials came out, but the system dead-ends and other problem areas cleared "fast", plus no complaints!

For the past ten (10) years this system had been feeding " Aquadene " as the corrosion inhibitor. After installing corrosion coupons in 1997 the corrosion rate on the mild steel was averaging 14 to 15 mils / year. After six months of feeding the " Sea-Quest" the rate was down to 10 mils / year.

The Environment - Our Most Important Resource